

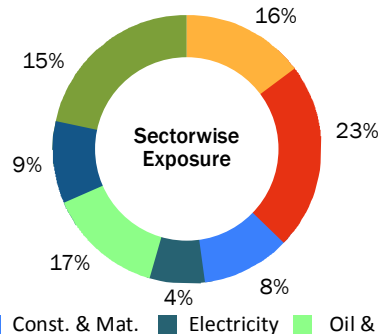
Bloomberg Ticker LAKSEQT PA

Fund Description and Strategy

The Lakson Equity Fund (LEF) is an open-end fund incorporated in Pakistan. The Fund's objective is to provide long-term capital appreciation and to outperform the Benchmark (KSE 30 Index). The Fund invests in equity and related listed securities. Investments shall be made in attractively priced companies that display financial strength, superior management skills and growth opportunities. The Fund predominately makes investments that take advantage of specific themes attributable to Pakistan and expects to have some exposure to smaller capitalized stocks that display a combination of value and growth. With its on-the-ground and value-based approach, the LEF is well-positioned to provide long-term capital appreciation and outperform the benchmark.

Fund Metrics

Current Month Return Overview	
Jul 2018 Net Return	3.10%
2018 Net Return	6.09%
Inception to Date Net Return	278.72%
Average Monthly Net Return	1.45%
Annualized Standard Deviation	16.03%
Sharpe Ratio	-0.38
Beta	0.85



Assets Under Management	
NAV	PKR 117.78
Net Assets Size	USD (Mn) 27.76
Lakson Investments AUMs	USD (Mn) 198.94

Correlation (trailing 12 months)			
	KSE30	KSE100	MSCI Pakistan
Correlation	0.99	0.99	0.94

■ Chemicals
 ■ Commercial Banks
 ■ Const. & Mat.
 ■ Electricity
 ■ Oil & Gas Exp
 ■ Oil & Gas Mkt
 ■ Others

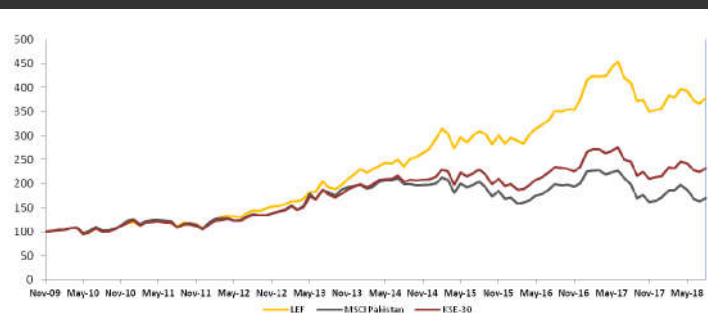
Class A Monthly Net Return History Year to Date

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	LEF	KSE 30	MSCI PK
2009											0.3%	1.7%	2.0%	3.0%	2.3%
2010	1.6%	0.3%	4.4%	-0.1%	-9.9%	1.6%	7.9%	-5.3%	0.8%	4.3%	5.5%	5.2%	16.1%	17.6%	21.4%
2011	1.6%	-5.5%	6.5%	0.6%	0.0%	-1.9%	-0.7%	-5.3%	6.0%	-0.3%	-3.0%	-6.1%	-8.7%	-12.2%	-12.9%
2012	9.0%	7.3%	4.2%	1.6%	-1.4%	-0.6%	6.0%	4.3%	-1.3%	3.6%	3.0%	1.0%	42.6%	35.2%	33.5%
2013	2.3%	3.9%	8.0%	2.5%	8.8%	0.2%	12.3%	-6.2%	-1.9%	4.2%	5.8%	5.1%	42.6%	36.7%	36.9%
2014	5.1%	-3.0%	2.8%	3.4%	2.4%	-0.6%	3.0%	-5.7%	7.4%	1.5%	6.2%	7.6%	33.6%	10.4%	2.8%
2015	7.4%	-3.5%	-9.9%	8.4%	-3.3%	4.6%	3.0%	-2.0%	-6.4%	5.8%	-5.3%	4.2%	1.0%	-7.2%	-14.8%
2016	-2.4%	-1.8%	7.0%	3.5%	2.8%	2.7%	5.7%	-0.2%	1.6%	-0.5%	5.5%	11.4%	40.7%	42.7%	32.3%
2017	1.7%	-0.2%	0.2%	4.0%	3.1%	-7.5%	-2.1%	-9.5%	0.8%	-6.5%	1.1%	0.4%	-14.5%	-17.2%	-23.9%
2018	8.1%	-1.5%	4.8%	-1.0%	-5.1%	-1.8%	3.1%						6.1%	7.6%	-1.2%

Fund & Portfolio Performance Statistics

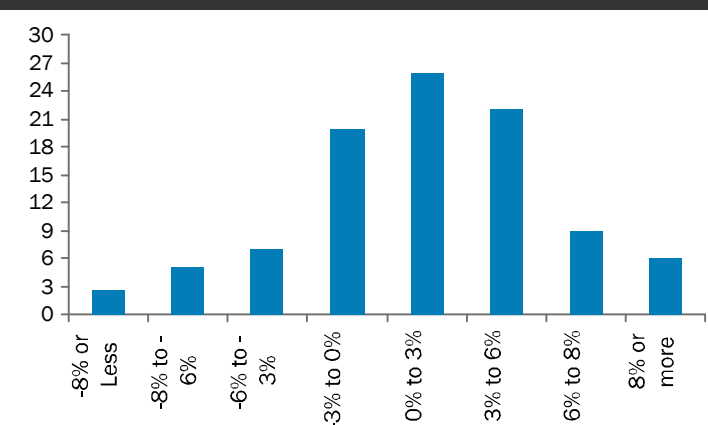
Performance Comparison			
Index	1M Return	CYTD Return	12Mth Return
LEF	3.10%	6.09%	-8.10%
KSE-100	1.91%	5.54%	-7.17%
KSE-30TR	3.15%	7.58%	-5.59%
MSCI Pakistan (PKR)	3.81%	-1.16%	-14.56%
MSCI Emerging Markets (PKR)	4.26%	1.54%	15.59%

Hypothetical Growth of PKR 100



Sectorwise P/L Attribution		
	Jun-18	Jul-18
Commercial Banks	0.59%	29.54%
Oil & Gas	-1.28%	-7.62%
Construction & Materials	-19.49%	17.19%
Chemicals	-1.50%	18.50%
Electricity	-4.62%	4.79%
Autos	-3.69%	-4.66%
Others	-12.25%	25.18%

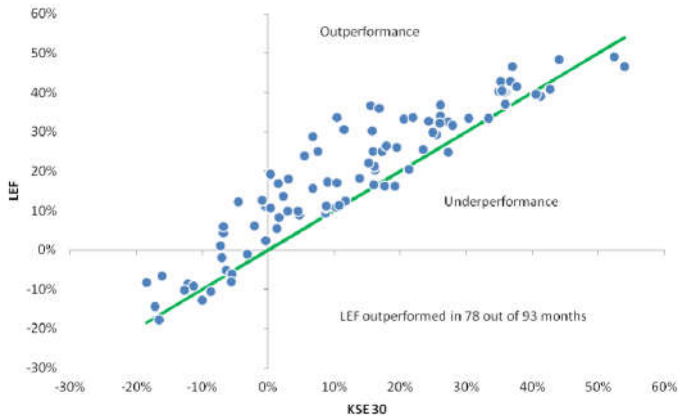
Distribution of Monthly Net Returns



Top 5 Holdings	
MCB Bank Limited	7.2%
Oil & Gas Dev. Co.	6.5%
Engro Corporation Limited	6.2%
Habib Bank Limited	5.9%
United Bank Limited	5.9%

*Top 10 Holdings available on request

Monthly Performance Chart



LEF Commentary

LEF surpassed many in its peer group in July by generating a MTD return of 3.1%, matching the market's performance. This pushed CY return to 6.1% vs the market return of 7.6%.

The fund aggressively increased its exposure in July, bringing it to 92.5% from the low 80s. Liquidity that was generated in the last quarter was directed into fundamentally strong sectors that were trading at deep discounts. July saw exposure increase in Banks, Construction and Chemicals which tied in with our thematic view of rising interest rates, developmental/infra structure projects and depreciating PKR-USD parity. We believe our strategy will continue to drive the superior returns for 2HCY18.

Market Commentary

In a very volatile month, KSE-100 rose 2% during Jul'18. Political noise earlier in the month dragged the benchmark index to as low as 6%, but it recovered strongly around the elections. Similar trends were seen in market activity; average daily value traded was US\$60mn, same as in previous month. FIPI outflow during the month clocked in at US\$58mn, 14% lower than in the previous month, amid a broad exodus of capital from emerging markets. Key event of the month was PTI emerging as victorious party in the elections, where it amassed more seats than consensus expected - somewhat appeasing market fears of a weak coalition government. Major economic highlights were (i) PKR surprisingly depreciating ahead of elections - by 5.2% to 128 per dollar (for the fourth time since Dec'17); and (ii) SBP increased policy rate by 100bps to 7.5% largest increase since 2009) - where both measures were pointed towards addressing a very weak external account. Looking ahead, market direction will be determined by results season and clarity on policy direction from the new government, where anticipated entry into an IMF program will be a key checkpoint.

Fund Term

Management Fee	2.00%	Front End Load*	3.00%
Fund Type	Open-End	Back End Load	None
Category	Equity Fund	Launch Date	November 13, 2009
Net Assets (USD Mn.)	27.76	Benchmark	KSE-30 Total Return Index
NAV in PKR (31.07.2018)	117.78	Dealing Days	Mon-Fri
Pricing Mechanism	Forward Day	Cut-Off Time	4:00 PM Pak Standard Time
Legal Advisor:	Fazaleghani Advocates	Risk Profile	High Risk
AMC Auditor:	Deloitte Yousuf Adil Ch. Acc		
Funds Auditor:	BDO Ebrahim & Co.		
LEF Auditor:	KPMG Taseer Hadi & Co.		

**Applicable to retail distribution*

Firm Description

Lakson Investments Limited is licensed by the Securities & Exchange Commission of Pakistan to provide asset management and investment advisory services under the Non Banking Finance Companies Rules, 2003 and Notified Entities Regulations, 2008. Lakson Investments is the only Pakistani AMC to offer both domestic and internationally focused Funds covering domestic stocks, domestic money markets, domestic fixed income, developed markets, emerging markets and global commodities. In addition to its open end Funds, Lakson Investment offers bespoke investment management services for investors with a minimum of USD 500,000 in investable assets.

Investment Committee:

Babar Ali Lakhani	<i>Chief Executive Officer</i>
Daniel Smaller	<i>Member of the Board</i>
Kashif Mustafa	<i>Chief Operating Officer</i>
Mustafa O. Pasha, CFA	<i>Head of Investments</i>
Syed Saifullah Kazmi	<i>Head of Equities</i>
Hassan Bin Nasir	<i>Head of Fixed Income</i>
Shahbaz Ashraf, CFA	<i>Head of Research</i>
M. Fakhir Musharraf	<i>Risk</i>
Junaid Arshad, ACCA	<i>Compliance</i>

Contact Person:

Ana Mateen	<i>Head of Investor Relations</i>
	+92.21 3840 0000 x 2210
	ana.mateen@li.com.pk

Risk Factors

- An investment in the Fund is speculative and may involve a high degree of risk.
- There can be no assurance that the Fund's investment objectives will be achieved, and substantial losses could result in certain circumstances.
- Lakson Investments Limited has sole investment authority over the Fund.
- The Fund does not have country diversification and, consequently may have a higher degree of risk.

Announcements

WWF Disclosure

As of 31st July, 2018 the LEF has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of PKR 40.17 million. If the same were not made the NAV per unit of the LEF would be higher by PKR 1.3998. If the LEF would not have made the SWWF provisions during FY19, the year to date return of the LEF for FY19 would be higher by 0.06%. For details investors are advised to read the latest Financial Statements of the LEF.